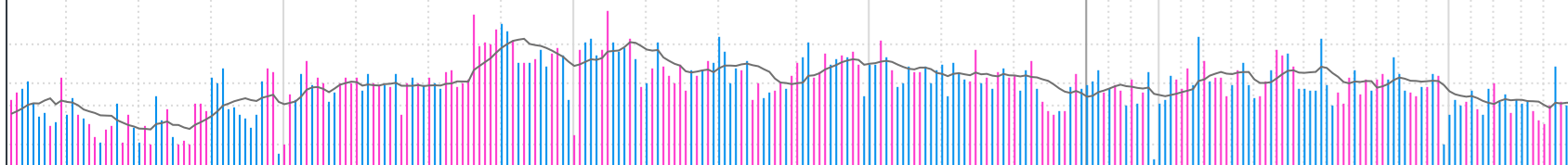
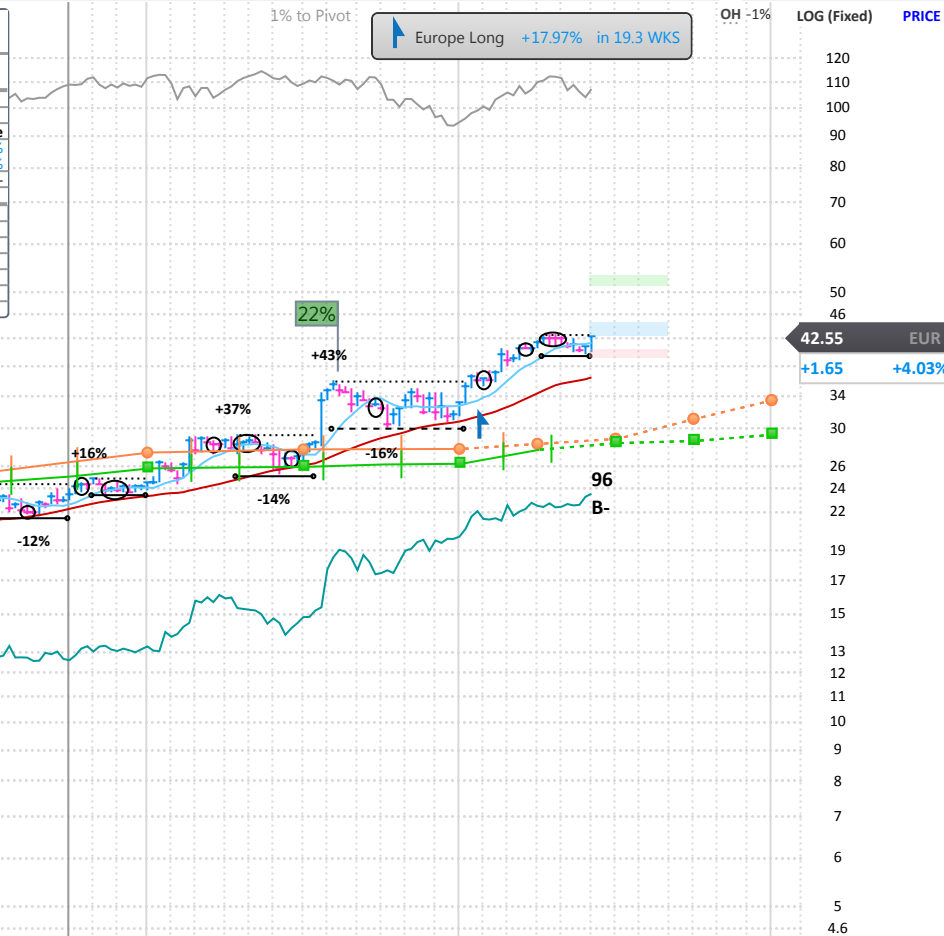


MGMT owns --

MORE

ANNUAL - DEC END	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019 Estimate	2020 Estimate
EPS EUR	0.43	0.86	0.81	0.71	0.73	0.78	0.78	1.03	1.07	1.35	1.52
CASH FLOW/SHR EUR	0.55	0.79	1.16	1.13	1.02	1.09	1.31	1.70	1.70	1.75	1.33
PRETAX MARGIN %	21%	30%	29%	27%	26%	26%	26%	29%	29%	29%	26%
RETURN ON EQUITY %											
SALES % CHANGE	7%	7%	3%	-3%	0%	3%	7%	16%	4%	17%	16%
SALES (MILL) EUR	965	1,032	1,067	1,030	1,034	1,069	1,139	1,320	1,378	1,418	1,418
WEEKLY	12 Apr	19 Apr	26 Apr	03 May	10 May	17 May	24 May	31 May	07 Jun	14 Jun	21 Jun
DATAGRAPH RATING	69	69	68	68	68	70	69	69	70	70	70
AVG DAILY VOL (000)	441	446	447	450	429	452	459	448	466	466	466
UP DOWN VOLUME	1.6	1.6	1.5	1.4	1.4	1.5	1.4	1.0	1.2	1.2	1.2
ACCUM/DIST RATING	23	23	22	9	16	24	22	14	9	8	8
RELATIVE STRENGTH	97	96	95	94	94	94	94	95	96	96	96
GROUP RANK	22	25	33	25	28	28	23	23	16	18	18

PRICE

FINANCIALS	Sep, 14	Dec, 14	Mar, 15	Jun, 15	Sep, 15	Dec, 15	Mar, 16	Jun, 16	Sep, 16	Dec, 16	Mar, 17	Jun, 17	Sep, 17	Dec, 17	Mar, 18	Jun, 18	Sep, 18	Dec, 18	Mar, 19	Jun, 19	Sep, 19	Dec, 19	P/E	39
EPS (EUR)		0.42		0.36		0.42		0.31		0.47		0.52		0.54		0.53		0.55		0.57e		0.72e		2019 Est.: 31.5
EPS % CHANGE		+31%		+16%		0%		-14%		+12%		+68%		+15%		+2%		+2%		+8%e		+31%e		2020 Est.: 28.0
SALES (MIL EUR)		548.0		539.0		530.0		526.0		613.0		650.0		689.0		665.0		713.0		737.6e		810.0e		5-yr High: 39
SALES % CHANGE		+9%		+11%		-3%		-2%		+16%		+24%		+12%		+2%		+3%		+11%e		+14%e		5-yr Low: 18
MARGIN AFTER TAX		+17.2%		+15.2%		+17.9%		+13.5%		+17.8%		+18.5%		+18.4%		+18.6%		+18.2%						vs Ind. Avg: 3.3x
P/E LOW-HIGH	28-36	27-33	29-36	28-32	18-31	19-26	18-24	22-26	23-29	24-29	21-25	22-25	21-23	22-24	22-27	24-27	25-33	28-33						
FUNDS	662	667	670	670	687	686	686	742	809	817	867	891	860	866	904	963	973	999						