

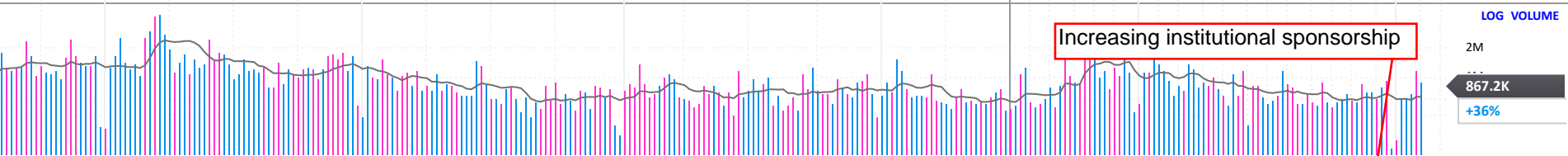
41613168111 lonza.com Basel, SWITZERLAND Inc 1897 MGMT owns -- + 2% from Pivot in 3 Weeks

OH -2% LOG (Fixed) PRICE

Developed Long -1.50% in 0.3 WKS

Lonza Group AG is engaged in the supply of pharmaceutical, healthcare, and life science products. It operates through the following segments: Biologics, Small Molecules, Cell and Gene, Capsule and Health Ingredients, and Corporate. The Biologics segment serves as contract development and manufacturing partner for biopharmaceuticals, catering customers for all clinical and commercial manufacturing needs throughout the product lifecycle. The Small Molecules segment offers small molecule drug substances and intermediates related services. The Cell and Gene segment includes the Cell and Gene Technologies and Bioscience businesses. The Capsule and Health Ingredients segment provides innovative capsules, dosage form solutions, and health ingredients for pharmaceutical and nutraceutical companies. The Corporate segment refers to finance and accounting, legal, communication, information technology, and human resources functions. The company was founded on October 27, 1897 and is headquartered in Basel, Switzerland.

| ANNUAL - DEC END | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 Estimate | 2026 Estimate | | | |
|---------------------|--------|--------|--------|-------|--------|--------|--------|--------|-------|----------------|---------------|-----------|-------------|-----|
| EPS CHF | 5.31 | 10.42 | 7.51 | 10.20 | 11.68 | 39.65 | 16.37 | 8.88 | 8.93 | 16.37 | 83% | | | |
| CASH FLOW/SHR CHF | 13.21 | 12.49 | 14.51 | 13.21 | 15.21 | 16.38 | 13.97 | 19.26 | | | | | | |
| PRETAX MARGIN % | 9% | 12% | 15% | 17% | 18% | 15% | 23% | 12% | 12% | | 7% | | | |
| RETURN ON EQUITY % | 13% | 16% | 11% | 10% | 11% | 8% | 12% | 7% | 7% | | 11% | | | |
| SALES % CHANGE | 9% | 10% | 22% | -24% | 7% | 20% | 15% | 8% | -2% | | | | | |
| SALES (MIL) CHF | 4,132 | 4,548 | 5,542 | 4,207 | 4,508 | 5,409 | 6,223 | 6,717 | 6,574 | | | | | |
| WEEKLY | 13 Dec | 20 Dec | 27 Dec | 3 Jan | 10 Jan | 17 Jan | 24 Jan | 31 Jan | 7 Feb | DEBT % | 2022-24 | 18% | 31% | 45% |
| DATAGRAPH RATING | 55 | 57 | 57 | 55 | 61 | 62 | 60 | 67 | 67 | TAX RATE | 2022-24 | 16% | 17% | 16% |
| AVG DAILY VOL (000) | 130 | 137 | 136 | 136 | 133 | 135 | 137 | 147 | 147 | BACKLOG | 2022-24 | -- | -- | -- |
| JP DOWN VOLUME | 1.3 | 1.2 | 1.2 | 1.2 | 1.2 | 1.4 | 1.6 | 1.4 | 1.6 | R & D | -- | BK VAL | 4.45x '24 | |
| ACCUM/DIST RATING | -3 | 1 | 0 | 0 | 9 | 25 | 45 | 30 | 30 | DIV CHF | 4.00 (0.7%) | DIV GR RT | +7% (5) | |
| RELATIVE STRENGTH | 74 | 77 | 83 | 85 | 86 | 87 | 81 | 73 | 78 | BETA | 0.98(18.00) | ALPHA | 0.08 (0.05) | |
| GROUP RANK | 33 | 32 | 32 | 49 | 46 | 44 | 61 | 48 | 37 | 2024 EMPLOYEES | 18,686 (4%) | | | |



| FINANCIALS | Mar, 20 | Jun, 20 | Sep, 20 | Dec, 20 | Mar, 21 | Jun, 21 | Sep, 21 | Dec, 21 | Mar, 22 | Jun, 22 | Sep, 22 | Dec, 22 | Mar, 23 | Jun, 23 | Sep, 23 | Dec, 23 | Mar, 24 | Jun, 24 | Sep, 24 | Dec, 24 | P/E |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------------|
| EPS (CHF) | | 6.42 | | 5.28 | | 4.29 | | 35.35 | | 6.63 | | 9.73 | | 5.52 | | 3.38 | | 4.78 | | 4.15 | 68 |
| EPS % CHANGE | | | | | | -33% | | +570% | | +55% | | -72% | | -17% | | -65% | | -13% | | +3% | 2025 Est.: 36.9 |
| SALES (MIL CHF) | | 3,074.0 | | 1,434.0 | | 2,542.0 | | 2,867.0 | | 2,982.0 | | 3,241.0 | | 3,078.0 | | 3,639.0 | | 3,057.0 | | 3,517.0 | 2026 Est.: |
| SALES % CHANGE | | | | | | -17% | | +100% | | +17% | | +13% | | +3% | | +12% | | -1% | | -3% | 5-yr High: 70 |
| EPS % SURPRISE | | +8.1% | | +0.7% | | +44.0% | | -29.1% | | -0.2% | | +3.8% | | -8.9% | | -8.4% | | +38.3% | | +2.7% | 5-yr Low: 11 |
| FUNDS | 1,468 | 1,620 | 1,683 | 1,770 | 1,819 | 1,848 | 1,892 | 1,983 | 2,013 | 2,116 | 2,168 | 2,199 | 2,200 | 2,231 | 2,208 | 2,046 | 2,206 | 2,224 | 2,239 | 2,280 | vs Ind. Avg: |
| SHARES HELD BY FUNDS | 33M | 33M | 33M | 32M | 32M | 32M | 32M | 33M | 33M | 32M | 33M | 33M | 34M | 34M | 33M | 31M | 31M | 31M | 30M | 31M | |