Fleetcor Technologies FLT | IPO 9.1 Years Ago | NYSE | Financial Svcs-Specialty | MktCap $27.18B Sales $2.59B | Shares 87M Float 82M | EPS Due in 9 Days (e)

770-417-4697 fleetcor.com Atlanta GA Inc 1986 Inv Banker J P Morgan MGMT owns 6%
EPS Rank 93 Days Vol Short Dec 13=5.2 Dec 31=5.6 Jan 15=4.3 Options

Provides commercial payment solutions to businesses, merchants and consumers, and payment networks. Company's portfolio of brands helps companies to automate, secure, digitize and control payments. MORE

ANNUAL - DEC END	2010	2011	2012	2013	2014	2015	2016	2017	2018
EPS USD	1.82	2.17	2.99	4.05	5.16	6.30	6.93	8.54	10.52
CASH FLOW/SHR USD	1.99	2.36	3.33	4.36	5.04	6.63	7.47	9.32	11.91
PRETAX MARGIN %	46%	50%	52%	54%	53%	50%	50%	52%	52%
RETURN ON EQUITY %	27%	25%	30%	32%	23%	22%	22%	24%	28%
SALES % CHANGE	23%	20%	36%	27%	34%	42%	8%	23%	8%
SALES (MIL) USD	434	520	708	895	1,199	1,703	1,832	2,250	2,433
WEEKLY	**Dec 6**	**Dec 13**	**Dec 20**	**Dec 27**	**Jan 3**	**Jan 10**	**Jan 17**	**Jan 24**	**Jan 27**
DATAGRAPH RATING	77	75	73	72	74	78	80	81	81
AVG DAILY VOL (000)	500	479	575	595	607	673	736	751	753
UP DOWN VOLUME	1.0	1.2	0.9	0.9	1.1	1.1	1.4	1.5	1.5
ACCUM/DIST RATING	15	15	-17	-28	-17	-1	15	14	15
RELATIVE STRENGTH	89	90	80	73	77	77	82	86	86
GROUP RANK	90	97	114	112	114	126	100	72	75

2019 Estimate	2020 Estimate
11.75 12%	13.64 16%

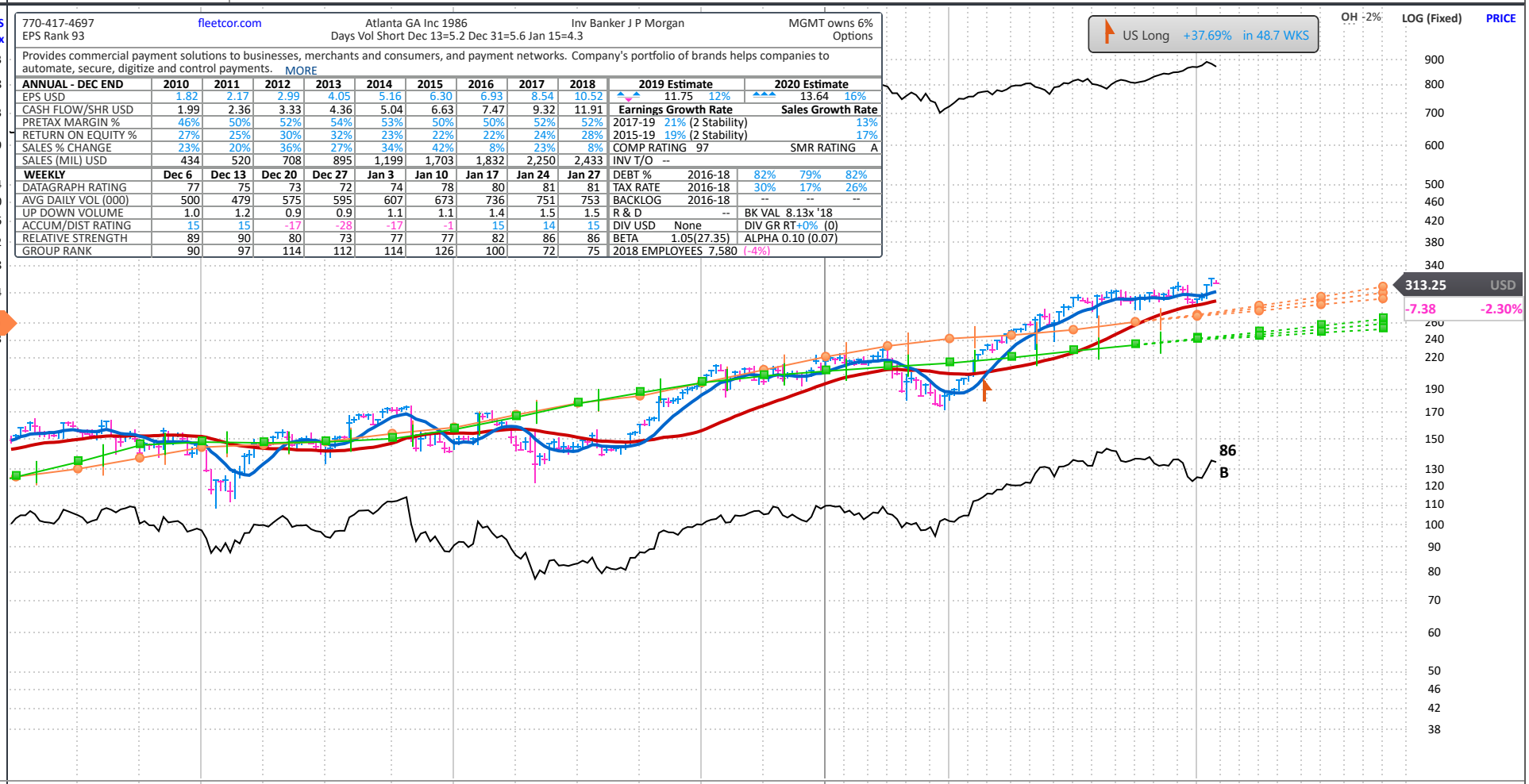
Earnings Growth Rate	Sales Growth Rate
2017-19 21% (2 Stability)	13%
2015-19 19% (2 Stability)	17%

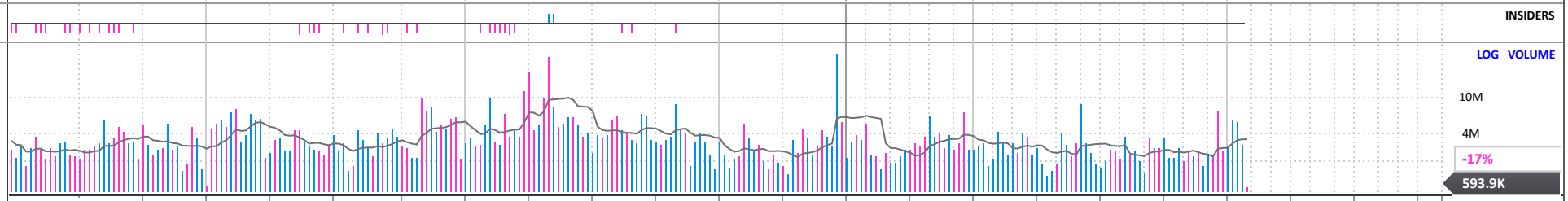
COMP RATING 97 SMR RATING A
INV T/O --

DEBT %	2016-18	82%	79%	82%
TAX RATE	2016-18	30%	17%	26%
BACKLOG	2016-18	--	--	--

R & D -- BK VAL 8.13x '18
DIV USD None DIV GR RT+0% (0)
BETA 1.05(27.35) ALPHA 0.10 (0.07)
2018 EMPLOYEES 7,580 (-4%)

US Long +37.69% in 48.7 WKS





FINANCIALS	Dec, 15	Mar, 16	Jun, 16	Sep, 16	Dec, 16	Mar, 17	Jun, 17	Sep, 17	Dec, 17	Mar, 18	Jun, 18	Sep, 18	Dec, 18	Mar, 19	Jun, 19	Sep, 19	Dec, 19	Mar, 20	Jun, 20	Sep, 20
EPS (USD)	1.70	1.53	1.57	1.92	1.90	1.96	1.99	2.18	2.42	2.50	2.57	2.68	2.78	2.67	2.85	3.10	3.13e	3.09e	3.29e	3.57e
EPS % CHANGE	+22%	+6%	+6%	+15%	+12%	+28%	+27%	+14%	+27%	+28%	+29%	+23%	+15%	+7%	+11%	+16%	+13%e	+16%e	+15%e	+15%e
SALES (MIL USD)	430.6	414.3	417.9	484.4	515.0	520.4	541.2	577.9	610.0	585.5	585.0	619.6	643.4	621.8	647.1	681.0	705.9e	687.2e	718.7e	755.5e
SALES % CHANGE	+14%	0%	+3%	+7%	+20%	+26%	+30%	+19%	+18%	+13%	+8%	+7%	+5%	+6%	+11%	+10%	+10%e	+11%e	+11%e	+11%e
EPS % SURPRISE	+5.6%	+1.3%	+1.3%	+3.2%	+1.6%	+4.8%	+1.0%	+1.4%	+3.9%	+5.5%	+2.0%	+0.4%	+2.2%	+1.1%	+1.8%	+1.6%				
FUNDS	592	604	670	748	763	758	762	755	814	874	1,147	1,228	1,189	1,212	1,380	1,470	1,479			
SHARES HELD BY FUNDS	53M	54M	54M	54M	57M	52M	54M	55M	54M	55M	58M	55M	55M	54M	54M	55M	56M			

P/E	27
2020 Est.:	23.0
2021 Est.:	
5-yr High:	32
5-yr Low:	17
vs Ind. Avg:	1.2x
vs S&P500:	1.4x

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